

# electrical conduit

## for over 55 years

### The Liqueflex Line

The Liqueflex line includes nearly 40 types of flexible electrical conduit for contractors, OEMs, industrial maintenance and repair (MRO), government, utility and export users. Most conduits are available as standard products, and Electri-Flex has the manufacturing capability to develop specialized products as they are needed by customers.

An innovator in the liquidtight conduit industry, Electri-Flex is also a leader in packaging improvements and manufacturing patents. The majority of production tools and methods used are unique in that they are developed and built by Electri-Flex in its own tool shop in Roselle, Illinois.

### Quality Assurance

Quality control for Liqueflex is performed by all levels of employment. To assure a high degree of quality assurance, Electri-Flex utilizes a vertically integrated manufacturing and production system, with each step performed in-house by a team of experts.

Our Quality Assurance Program offers testing procedures from the time raw materials are received at the facility to when the finished conduit is packaged and readied for shipping. Each foot of conduit produced passes through a series of gauges to determine diameters. Actual physical appearance is also checked.

A Quality Control Inspector randomly collects samples of each product at various stages of production. Testing covers such characteristics as tension strength, crush, flexibility and flammability. Further testing is also conducted during unannounced visits by UL and CSA inspectors.

### Distribution and Representative Partners

Electri-Flex's representatives and distributors are the leaders in the markets they serve. The partners who have made Electri-Flex an industry leader share these qualities:

- **Representatives**—High degree of integrity and impeccable business reputation, knowledge of the product and the customer, carry compatible lines to make customer and distributor calls more productive, and day-to-day involvement by the principal of the company. For a representative in your area, please visit [www.electriflex.com](http://www.electriflex.com)
- **Distributors**—Industrially oriented, sound relations with customers, solid reputation in the community and quality sales people.

We choose only top-performing distributors who have the ability to grow with us in the electrical industry.

### Members of:

- NAED
- NEMRA
- NEMA

### Marketing Support

Making the best product doesn't create success without exceptional sales, service and marketing programs that meet the needs of representatives and distributors. Our sales support services include:

- Rep warehouse locations across the United States
- On-site 64,000-square-foot distribution center
- Shipments of stocked items within one to three days from consigned stock locations
- Responsive sales and customer service departments
- Effective advertising support program that produces qualified leads
- Referrals on inquiries within a distributor's territory
- Special "off-sheet" price quotations
- Distributor Policy brochure
- Training seminars
- Liberal catalog and sample policy

### A Close-knit Family Business

Electri-Flex was founded and is still owned by the Kinander family. The cultural focus is on high-quality products and services, with a strong sense of loyalty to Electri-Flex and its partners. We are dedicated to keeping this spirit of quality and loyalty alive within each employee.

Electri-Flex's employees, representatives, distributors and customer partners continue to create the success Electri-Flex has enjoyed for more than 55 years.