

## QUOTATION

**General Cable Industries**  
**Prestolite Wire Brand**  
 200 Galleria Officentre, Suite 212  
 Southfield, MI 48086  
 (248) 355-4422

Copper Base: \$1.00/lb

To: IEWC  
 5001 S. Towne Dr.  
 New Berlin, WI 53151

Date: 11/30/2018  
 Sales Representative: Matt Theulen

Telephone: 630-450-7599

Attn.: John Kohler

### RoHS Compliant

<u>Part Number</u>	<u>Description</u>	<u>Additional Description</u>	<u>Min. Quantity</u>	<u>Ft./Pk</u>	<u>Copper Weight</u>	<u>Price/MFT</u>
Q22GAM3382	22GA 7X30B M3382 OR	036W 150XL	69,000'	23000'-#21	2.12	\$ 54.68
Q20GAM3382	20GA 19X32B M3382 GY	036W 150XL	80000'	20000'-#21	3.08	\$61.02
Q18GAM3382	18GA 16X30B M3382 DB	037W 150XL	90000'	15000'-#21	4.88	\$72.56
Q152792BK	16GA 19X29B M3382 BK	041W 150XL	96000'	12000'-#21	7.38	\$86.80
154800-21	14GA 19X27B M3382 GY	041W 150XL	80000'	10000'-#21	11.77	\$108.85
Q12GAM3382	12GA 19X25B M3382 DB	047W 150XL	49000'	7000'-#21	18.63	\$123.13
Q148183OR	10GA 19X23B M3382 OR	049W 150XL	25000'	5000'-#21	30.02	\$128.88

## Notes:

Putup: #21 drum

Print wheels may be needed if special printing is required.

Minimum quantity stated above per color.

Colors may not be combined to meet the minimum release quantity.

These prices are valid for **30 days** from date of issuance.

Quote is considered valid after expiration date if open orders exist pending updated quote.

**PPAP** supplied upon customer request.

***Prior to acceptance, General Cable reserves the right to review the product mix on the final award as it relates to the overall capacity and economics.***

Billing prices at the time of shipment subject to adjustment to reflect our average cost of copper obtained from producers, dealers, or other sources. Taxes or other charges imposed by law are to be added to the invoice.

**SELLER RESERVES THE RIGHT TO CHANGE PRICES AT ANY TIME WITH A 30 DAY WRITTEN NOTICE.**

**Typographical and stenographic errors subject to correction**

Terms 1.5% 15<sup>th</sup> prox.;  
 Net EOM prox.

**SUBJECT TO CREDIT APPROVAL**

All Shipments F.O.B.  
Prepaid

Paragould AR

All orders received as results of this quotation are subject to acceptance and the terms and conditions appearing on the face and on the back of this quotation.

PLEASE ADDRESS FURTHER  
 CORRESPONDENCE TO:

*Karen Davis*  
 Karen Davis 870-239-6132